Τ	BEFORE THE							
2	ILLINOIS COMMERCE COMMISSION							
2	IN THE MATTER OF:)							
3)							
4	NICOR ENERGY, LLC) No. 03-0193							
E	Petition to withdraw license)							
5	as an alternative retail) electric supplier.)							
6	Chicago, Illinois							
7	June 26, 2003							
0	Met pursuant to notice at 11:00 a.m.							
8	BEFORE:							
9	MD MEDDENGE HILLIADD Administration I am Indus							
10	MR. TERRENCE HILLIARD, Administrative Law Judge							
1 1	APPEARANCES:							
11	ROWLAND & MOORE, by							
12	MR. STEPHEN J. MOORE							
13	77 West Wacker Drive, Suite 4600 Chicago, Illinois 60601							
1 /	Appearing for Nicor Energy, LLC;							
14	MR. STEVEN G. REVETHIS							
15	160 North LaSalle Street, Suite C-800 Chicago, Illinois 60601							
16	Appearing for Staff.							
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19								
20								
	SULLIVAN REPORTING COMPANY, by							
21	Julianne Murphy, RPR, CSR							
22								

1			$\underline{I} \underline{N} \underline{D}$	<u>E</u> <u>X</u>			
2	<u>Witnesses:</u>		Direct	Cross		Re- cross	
3	Eric Schlaf		6	14			
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6							
7		E	<u>X</u> <u>H</u> <u>I</u> :	B I T S	<u>S</u>		
8	Number	For	Identi	ficatio	on_	In	Evidence
9	JH 1-4						5
10	EPS 1-3						5
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L 4							
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- 1 JUDGE HILLIARD: On behalf of the Illinois
- 2 Commerce Commission, I call docket 03-0193, Nicor
- 3 Energy, LLC, petition to withdraw license as an
- 4 alternative retail electric suppliers.
- 5 Would the parties identify themselves for
- 6 the record, please.
- 7 MR. MOORE: On behalf of Nicor Energy, LLC,
- 8 Stephen Moore of the law firm of Rowland & Moore,
- 9 77 West Wacker Drive, Suite 4600, Chicago, Illinois
- 10 60601.
- 11 MR. REVETHIS: Steven G. Revethis, staff
- 12 counsel, appearing on behalf of the Illinois
- 13 Commerce Commission Staff, your Honor, 160 North
- 14 LaSalle Street, Chicago, Illinois 60601.
- 15 JUDGE HILLIARD: Okay. What are we going do
- 16 today, gentlemen?
- 17 MR. MOORE: We've filed our petition, and the
- 18 Staff has requested that as supporting evidence for
- 19 that that we introduce into the record responses
- 20 that Nicor Energy had to three Staff data -- a set
- 21 of data requests from Staff, three separate
- 22 documents. And then I think Mr. Schlaf -- or

- 1 Dr. Schlaf also would like to make a statement.
- 2 MR. REVETHIS: That's a correct
- 3 characterization, your Honor. In fact, more
- 4 specifically we have -- it is our desire to put
- 5 into the record Staff data requests and responses
- 6 JH 1 through 4 and also EPS 1 through 3, your
- 7 Honor, at this time.
- 8 JUDGE HILLIARD: Okay. Are these -- have they
- 9 be filed electronically, or no?
- 10 MR. MOORE: No, they have not.
- 11 JUDGE HILLIARD: Do we have would the
- 12 appropriate numbers of copies?
- MR. REVETHIS: Yes, I can provide them.
- 14 JUDGE HILLIARD: All right. Then there's no
- 15 objection?
- 16 MR. MOORE: No objection.
- 17 JUDGE HILLIARD: Okay. JH 1 to JH 4 and
- 18 responses to data requests EPS -- is it 1, 2, and
- 19 3?
- MR. REVETHIS: That's correct, your Honor.
- 21 JUDGE HILLIARD: (Continuing.) -- will be
- 22 admitted into the record.

- 1 MR. REVETHIS: Just as they're labeled or would
- 2 you like it just Staff Group Exhibit 1? How would
- 3 you like that?
- 4 JUDGE HILLIARD: Whatever seems appropriate.
- 5 MR. REVETHIS: I think we're fine as they are --
- 6 JUDGE HILLIARD: That's fine.
- 7 MR. REVETHIS: -- because they're all identified
- 8 individually, so ...
- 9 JUDGE HILLIARD: Fine.
- 10 (Whereupon, JH 1 to 4 and EPS 1
- to 3 were admitted into evidence as
- of this date.)
- MR. REVETHIS: If we may, at this time we
- 14 would --
- 15 JUDGE HILLIARD: Like to call Mr. -- Dr. Schlaf?
- MR. REVETHIS: That's correct, your Honor.
- 17 Staff would like to make a statement.
- 18 JUDGE HILLIARD: Do we need to swear Dr. Schlaf
- 19 in for this?
- 20 MR. REVETHIS: Yes, your Honor.
- 21 (Witness sworn.)
- 22 JUDGE HILLIARD: Proceed.

- 1 MR. REVETHIS: Thank you, your Honor.
- 2 DIRECT EXAMINATION
- 3 BY
- 4 MR. REVETHIS:
- 5 Q. First of all, sir, would you kindly state
- 6 your name, title, and business address for the
- 7 record, if you would, please.
- 8 A. My name is Eric P. Schlaf, S-c-h-l-a-f. I
- 9 am an economist in the energy division at the
- 10 Commission. My business address is 527 East
- 11 Capitol Avenue, Springfield, Illinois 62701.
- 12 Q. Dr. Schlaf, would you -- after reviewing
- 13 the filing in this proceeding, would you like to
- 14 make a statement regarding same?
- 15 A. Yes, I would.
- 16 Q. Would you kindly proceed to do so at this
- 17 time.
- 18 A. Yes, thank you.
- The purpose of Staff's statement is to
- 20 describe Staff's conclusions with respect to its
- 21 review of the Nicor Energy petition to rescind its
- 22 alternative retail electric supplier certificate.

- 1 Staff believes that this petition demonstrates the
- 2 problems that could arise when a major supplier
- 3 decides to exit the market. Fortunately Nicor
- 4 Energy has chosen to exit the market in a fairly
- 5 orderly fashion and most of the potential problems
- 6 associated with an abrupt market exit have not
- 7 occurred.
- 8 Staff has reservations about Nicor
- 9 Energy's return of a large number customers it had
- 10 under contract to utility service but Staff does
- 11 not oppose Nicor Energy's petition. Staff
- 12 recommends, however, that the Commission approve --
- 13 that the Commission's approval of the company's
- 14 petition be conditioned on obtaining Nicor Energy's
- 15 promise that it will promptly respond to customer
- 16 complaints and inquiries using the procedures
- 17 outlined in the company's response to Staff data JH
- 18 3 and JH 4. Staff also recommends that the
- 19 Commission order Nicor Energy to direct its trustee
- 20 to work with the consumer services division to
- 21 resolve disputes presented by Nicor Energy
- 22 customers.

- 1 Nicor Energy filed its initial petition to
- 2 rescind its ARES certificate on March 19th, 2003
- 3 and amended its petition shortly thereafter on
- 4 March 21st, 2003. According to the petitions, the
- 5 company intended to gradually terminate its
- 6 contracts with its customers. Most of its contracts
- 7 expired during the May billing period, and those
- 8 contracts were not renewed. However, a large
- 9 number of contracts extended past the May 2003
- 10 billing period, thus bringing up the question of
- 11 how those customers would be served if Nicor
- 12 Energy's petition to withdraw its certificate were
- 13 granted.
- 14 It is my understanding that while Nicor
- 15 Energy's second amended petition states that only
- 16 several contracts extended past May 2003, the
- 17 actual number was almost 500. Nicor's plan was to
- 18 ask these nearly 500 customers for their consent to
- 19 be transferred to another qualified supplier,
- 20 Constellation NewEnergy. Those customers that gave
- 21 consent would be served by Constellation. However,
- 22 the customers that did not give their consent would

- 1 be continued to be served by Nicor Energy,
- 2 apparently in name only.
- 3 This plan is described in the company's
- 4 petition as follows in paragraph 7 of the company's
- 5 petition: There are several other customers with
- 6 annual electric consumption in excess of 15,000
- 7 kilowatt hours who have contracts that extend
- 8 beyond May 1st, 2003. Although Nicor's contracts
- 9 with those customers allows Nicor to unilaterally
- 10 assign their contracts to another ARES provider,
- 11 Nicor has taken the additional step of sending
- 12 those customers a letter requesting permission to
- 13 transfer their accounts to Constellation.
- 14 The customers that provide consent will
- 15 receive ARES service from Constellation. The
- 16 customers that refuse to provide consent will
- 17 continue to receive ARES service. That service
- 18 will be nominally provided by Nicor, but pursuant
- 19 to the service agreement between Nicor and
- 20 Constellation, those customers will receive
- 21 complete ARES services from Constellation. That's
- 22 the end of the quotation.

- 1 Staff commented that the Commission, of
- 2 course, could not permit a non-certificated
- 3 supplier to provide electric power and energy to
- 4 retail customers. In response to Staff's comments
- 5 and concerns the company furnished information
- 6 stating that it would not serve power and energy to
- 7 retail customers after receiving Commission
- 8 approval to rescind its certificate.
- 9 JUDGE HILLIARD: Sir, could you slow down a
- 10 little bit so the court reporter can --
- 11 THE WITNESS: That's fine. Sorry.
- 12 Each of its former customers would be
- 13 served by another ARES, most likely Constellation
- 14 NewEnergy, or be returned to service by
- 15 Commonwealth Edison. The customers that would be
- 16 returned to ComEd service included customers on the
- 17 Power Purchase Option Service, customers that no
- 18 other ARES wished to serve, and customers served
- 19 under multiyear contracts.
- 20 This information is contained in the
- 21 company's response to Staff data requests EPS 01
- 22 and EPS 02 and in Nicor Energy second amended

- 1 petition filed on June 9th, 2003. The company's
- 2 information showed that the vast majority of the
- 3 several thousand customers that the company had
- 4 under contract were returned to Commonwealth
- 5 Edison, rather being transferred or assigned to
- 6 another ARES. These customers included both the
- 7 customers for whom Nicor Energy was acting merely
- 8 as an account agent and those customers for whom
- 9 Nicor Energy was providing power and energy.
- The customers also included the customers
- 11 who did not provide their consent to be transferred
- 12 to Constellation NewEnergy. Nicor Energy invoked
- 13 the force majeure provisions in its contracts to
- 14 enable it to return these customers to ComEd
- 15 service. The nature of the force majeure is
- 16 described in the company's response to Staff data
- 17 request EPS 03.
- 18 Almost all of the several thousand
- 19 customers returned to Commonwealth Edison were
- 20 placed on ComEd's interim supply service, also
- 21 known as ISS. The practice by an ARES that wishes
- 22 to exit the retail electric business of placing

- 1 customers on interim supply service concerns Staff.
- 2 ISS is not really designed to accommodate an ARES's
- 3 desire to unload its on the delivery utility. ISS
- 4 was originally designed to assist customers whose
- 5 ARES suddenly and unexpectedly exited the supply
- 6 business through a bankruptcy caused by a sudden
- 7 spiking of wholesale electric prices, for example.
- 8 Eligibility was extended to delivery
- 9 services customers who have no other source of
- 10 supply. Customers subject to such problems would
- 11 not be disconnected but instead would be assured of
- 12 receiving a stable electric supply for a short
- 13 period at prices approximating market rates.
- 14 Using interim supply services differently
- 15 than the purpose for which it was created
- 16 potentially raises costs for the utility obligated
- 17 to perform its functions required under its
- 18 tariffs. These functions include notifying the
- 19 customers placed on that service of the supply
- 20 options available to them and the consequences of
- 21 failing to choose a supply option while receiving
- 22 ISS. It may also cause customer confusion and

- 1 result in customer seeking advice from and possibly
- 2 complaining to the Commission about their treatment
- 3 by their electric supplier.
- 4 Staff acknowledges that procedures
- 5 outlined in ComEd's interim supply service appeared
- 6 to have operated as intended with a minimum of
- 7 problems. Staff emphasizes, however, that the
- 8 likelihood of problems actually occurring was
- 9 increased because of the sheer volume of customers
- 10 placed by Nicor Energy on ISS service.
- 11 Staff would also like note that the large
- 12 number of customers who have been returned to
- 13 Commonwealth Edison's interim supply service have
- 14 only been receiving that service for a short time
- 15 and that new problems may appear. Such problems
- 16 may include billing problems that could arise after
- 17 Nicor Energy relinquishes its certificate. Other
- 18 problems may result from the company's use of force
- 19 majeure provisions to terminate its contracts.
- In recognition of these potential
- 21 problems, Staff recommends that the Commission
- 22 condition approval of its approval of Nicor

- 1 Energy's petition on Nicor Energy agreeing to use
- 2 the procedures to deal with customer complaints and
- 3 inquiries it has described in its response to Staff
- 4 data requests JH 3 and JH 4. Staff also recommends
- 5 that Nicor Energy ensure that its trustee cooperate
- 6 with the Commission's consumers services division
- 7 in resolving disputes. Staff's understanding is
- 8 that Nicor Energy will agree to these conditions.
- 9 In summary, Staff recommends that the
- 10 Commission approve Nicor Energy's second amended
- 11 petition in Nicor Energy seeks to withdraw its
- 12 alternative retail electric supplier certificate.
- 13 Subjects to the conditions described earlier.
- 14 This concludes the Staff's statement.
- 15 JUDGE HILLIARD: Are there any questions?
- MR. MOORE: Just one.
- 17 CROSS EXAMINATION
- 18 BY
- 19 MR. MOORE:
- 20 Q. Mr. Schlaf, now, you indicated the purpose
- 21 of the ISS service -- the way it is currently
- 22 written in terms of availability, the customers

- 1 that were transferred from Nicor to ComEd were
- 2 eligible; is that correct? I mean, ComEd didn't
- 3 break any rules?
- 4 A. I'm sorry. Did ComEd --
- 5 Q. Break any rules to accept these customers
- 6 under ISS?
- 7 A. No. My -- I believe that the tariffs were
- 8 followed basically to the letter.
- 9 MR. MOORE: Okay. I have no other questions.
- 10 JUDGE HILLIARD: Okay. Is there anything else?
- 11 MR. REVETHIS: I don't believe so, not from
- 12 Staff.
- MR. MOORE: No, there's not.
- 14 JUDGE HILLIARD: Then we'll mark this matter
- 15 heard and taken.
- 16 HEARD & TAKEN ...
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